

CSCSC Annual Meeting
August 19, 2023

The meeting was called to order at 10:05 a.m.

BoG President Watson gave an introduction, reviewed agenda and last year's minutes.

Pres Watson gave a quick review of the past year. Replaced some pumps and filters, lighting and new furniture. Our membership is doing well. We would like to come up with a 5 yr and 10 year plan on things to improve around the pool. Mentioned retaining wall and fences. One more year with Ace. We have struggled with getting volunteers. Hire our landscaper to help with weeding and pruning. No questions for the president.

Motion: To approve the 2022 Annual Meeting minutes. The motion was seconded.

Result: The motion passed unanimously.

Treasurer report - We are doing pretty good financially. We have done well with controlling finances. We were able to put 10k back into our capital improvement fund. We are hoping to put more in the account by the end of this year. \$121k cash on hand at the moment, but we still have some things to pay. We will wait till the end of the season to see where we can spend some money. We put a couple thousand into our disability chair. 23k is in a money market. maybe look into a 9 month cd.

BoG President Watson introduced the BoG voting process. The candidates present each introduced themselves. President Watson read the bios for candidates who were not present.

The results of the Board of Governors member vote was announced. Five members were elected to the board as officers

Jeff Haines
Lori Graf
Fran Bray
Adam Canevazzi
Lindsey Hammond
Sara Corcoran

Committee reports were given. (see attached)
Vice President reports

Communication regarding the wading pool was discussed especially if the pool is closed to please let everyone know.

Add another trash can next to the chemical shake in the baby pool.

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Is there a way we can look into sending out text alerts?

Put something on the fence so you're not looking at the back of buildings. Maybe a mural.

Why is the one area outside so muddy? Drainage not sewage

Membership report

Aquatics report

Is there a way to open up apparel to members to support the team.

How much is the starter going to cost?

Communications report

Is there a way to set up a payment plan? Yes there is and we can do ACH payments.

Can the board buy back some membership to control the numbers?

Building and Grounds report

Splash pads

Social report

No Old Business to report

New Business

We aren't allowed to use the business dumpster.

We are working on getting our own dumpster. This is still being worked on.

Pools do have sponsorships

The meeting was adjourned at 11:38 a.m.

Committee Reports

President's Remarks

Another great summer at the pool is coming to a close. We started our season off with a few repairs and replacements in the pumphouse and bathrooms, plus new lighting around the pool deck and pavilion. New speakers were installed, the deck was power washed, and a fresh new red line was painted. We invested in new pool furniture and umbrellas. We continue to see a high demand for membership, which is great for the continued health of our swim club. Mid-season we ran into an issue with our Google

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domain, and thanks to the hard work of our Vice President, Jeff, we were able to pivot to a new domain.

It is important to look toward the future of our club and plan for capital improvements and upgrades. There are many aging areas around the facility that need to be addressed by future boards. It is suggested for the next board to create a long term strategic plan that will account for the various capital improvements and upgrades that will arise within the next decade. Additionally, the next board should consider raising dues to cover annual landscaping and deck maintenance costs that have previously been covered by volunteer hours or left undone. These tasks are manageable with planning and action, and will allow our swim club to be enjoyed for generations to come.

Vice President's Report Management Company

- Our three-year contract with Ace Aquatics, alongside which they gave us a one-year, interest-free, \$20K loan that helped finance the bonding of the pool electrical in 2021, runs through 2024
- We are one of very few fully-staffed pools this summer, and should be able to remain open for normal hours through Labor Day
- Guards continue to voice concerns that they are overworked and underpaid
- With only one Pool Operator-certified guard working at a time and three guards often sitting due to high bather load, "all-clears" frequently cancelled out Adult Swim breaks
- Costs will continue to increase year-over-year per our contract and when we look for a new one, but we have expanded the membership of the club to the carrying capacity of the pool and deck

Main (MP) and Wading (WP) Pools

- The MP pump burned out in the spring and was replaced with a state-of-the-art, variable speed pump
- Our high-end but defective diving board (purchased in 2022) was replaced by the manufacturer
- Chlorinator and chlorine reservoir issues with both pools were resolved
- Water quality has been very good throughout the season
- Partnered with President to power wash deck prior to season opening
- Both pools are largely in very good shape

General, At-Large Topics

- Secured new TLD and migrated over Google Workspace and website
- Guard shack/bathroom continues to age and have numerous issues (structural, electrical, plumbing)
- We are not maximizing the use of our premises
- Extremely high demand for memberships
- Recommended increasing the Membership Fee at least \$200 (Board approved \$250 increase in August)
- Struggled to get member volunteers throughout the year

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Actions for Next Year

- We need to maintain our pipeline of community-based lifeguards. Look into subsidizing the cost of training and marketing the opportunity to high schoolers
- Determine if and for which days and times we scale to a four-guard pool and negotiate cost with Ace
- Deck drains need are clogged and need to be cleaned
- The 2023 Board recommends having the sand in all three MP filters replaced prior to opening for 2024
- Get bids from multiple management companies and sign contract for 2025+
- Collaborate to build five- and ten-year plans for the club with a focus on improving facilities and amenities and covering management costs

Treasurer's Report

2022 Financial Results

Going into 2022, we owed \$20,000 to Ace Aquatics for 2021 repairs. In order to pay for this and recover from the other massive amount of repairs and other operating issues from 2020 and 2021 the Board of Governors voted to increase fees for 2022. This included increasing our annual dues from \$600 to \$650, increasing babysitting passes from \$35 to \$100 and increasing guest passes from \$5 to \$7. This decision was made after analyzing other pools in the area and what our financial needs will be moving forward. In addition to paying off debt, these increases will assist in preparing for issues that may arise in the future as well as increased costs. Our contract with Ace calls for incremental increases over the next couple of years (mostly due to the increase in minimum wage). We paid for all the outstanding debt in April 2022. Our 2022 approved budget included paying off debt and investing in new speakers and lap lanes.

The club's cash balance was strong going into 2022 was \$42,649. This is compared to \$124,421 in the beginning of 2021. We finished the 2022 pool season strong. At the end of the season, we exceeded our budget by \$60,000. The Board of Governors voted to transfer \$10,000 into our capital improvement fund. They also approved purchasing new furniture (10 new lounge chairs, 6 new umbrellas and stands). We also purchased large storage containers for aquatics and new speakers. We ended 2022 with \$51,660 cash on hand.

2023 Financial Results

Going into 2023, we were in a strong financial position. We have \$23,000 in our capital improvement fund (adding \$10,000 in 2022). We allocated \$18,000 in our 2023 budget for repairs and other improvements. We have had various expenses for plumbing, electric and pumps. We also had a structural engineer evaluate the retaining wall. We also spent approximately \$1200 to repair the chair lift.

As of July 31, 2023, our cash on hand was 121,000. We still have a month left of the season, but anticipate being in a strong position after the season is over. The Board of Governors has discussed continuing to allocate excess funds to the capital improvement fund as well as prioritizing other repairs that are needed.

Buildings and Grounds Report

The 2023 season brought us another great year of love and care of our beloved pool!

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Thanks to the help of our community, we hosted a successful cleanup day pre-opening where we tended to the landscaping, gave the bathrooms a deep clean, and overhauled the pool pump room and guard shack at the entrance, organizing as well as disposing of many old/unwanted items.

A number of items were repaired or replaced such as the fencing around the deck, outdoor speakers, soap dispensers, and ADA chair lift. New deck furniture and umbrellas were added to our fleet and storage bins were replaced and moved off of the deck area to allow more room for seating. A paver walkway was added behind the pump room to allow the guards to better access storage.

New motion lighting was installed around the grounds and parking lot and security cameras were installed.

Next year we hope to continue buildings and ground efforts by adding additional landscaping, repainting, including adding a mural to the retaining wall around the deck, and revamping the volleyball court.

Membership Report

As the club is at 200 membership accounts, no additional Club memberships were made available for sale this past year. We have had 13 approved membership transfers from existing members to new members this year, with the average sale price of \$1585 (after removing one internal family sale of \$350). The Club leased 10 memberships for this season and 9 members privately leased their memberships.

We continue to try to streamline records and systems, and certificates are now only provided in a digital format. Memberships, transfers and leases are all recorded in our Google Drive and a list of all members printed in hard copy each June.

We have over 70 people listed as "Interested to purchase a membership" on our Membership Marketplace and "Interested to Lease" and receive multiple emails from interested parties each week. To keep the lists updated and make the leasing process more transparent, the Google docs for being interested to purchase versus lease on the Marketplace have now been separated, with a separate doc for each. The leasing doc will be cleared on August 31st each year (as indicated on the website) and club leases for the following season will be offered in order of first come first served to names added from September 1st onwards. The interested to purchase list will not be cleared without reaching out to those individuals first to check their continued interest.

Aquatics Annual Report for the 2023 Season

Cheryl Gorman and Leslie Dougherty

Swim Team

The swim team completed its regular season Sunday, July 23, 2023. The Dolphins had a successful summer swim season. The swimmers had fun and a lot of improvements

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were made. We celebrated the evening of July 23rd at the swim team banquet to close out our season.

- Team had 112 swimmers.
- Our record was 2 wins and 3 losses in our division(B).
- We had swimmers participate in Bronze, Silver and Gold championship meets.
- Many team records were broken this year in both yard and meter pools.
 - New Team Records - Yards
Congratulations to swimmers:
 - *Katie Mahoney: Girls 9-10 100IM, 50 Freestyle, 50 Breaststroke*
 - New Team Records - Meters
Congratulations to swimmers:
 - *Thea Curran: Girls 8&under 25 Butterfly*
 - *Katie Mahoney: Girls 9-10 50 Freestyle, 25 backstroke, 25 Butterfly*
 - *Keely Cornelius: Girls 11-12 50 Butterfly*
 - *Max Urlock: Boys 11-12 100 IM, 50 Freestyle, 50 Butterfly*
 - *Max Shipp: Boys 13-14 100IM, 50 Butterfly*
 - *Nolan Hondorf: Boys 13-14 50 Breaststroke*
 - *Brigid Gorman: Womens 15-18 50 Freestyle*
 - *Jack Harada: Mens 15-18 50 Butterfly*
 - *Lawson Cate: Mens 15-18 50 Breaststroke*
 - *Owen Mahoney: Mens 15-18 Freestyle*
 - *Katie Mahoney, Kate Waiuta, Anna Supercynski, Keely Cornelius: Womens 100IM Relay*
 - *Thea Curran, Hadley Watson, Keely Cornelius, Kate Wasiuta, Brigid Gorman: 150 Freestyle Relay*
 - *Max Urlock, Jake Churchman, Max Shipp, Owen Mahoney: Mens 100 IM Relay*
- We said “goodbye” to four graduating seniors this season:
 - *Gwynn Edwards - 12 year Dolphin*
 - *Brigid Gorman - 12 year Dolphin*
 - *Jack Harada - 10 year Dolphin*
 - *Anna Supercynski - 12 year Dolphin*

All will be moving on to explore post high school interests in academics and sports.

- Thank you to Head Coach Kristin, Coach Jack, Coach Brigid. Coach PJ, Coach Erik, Coach Anna, and Coach Meggy for their expertise, kindness and patience.
- Thank you to Coach Interns Kiera, Nolan, Rebecca, Kate, Ruby and Abby. The tradition is a wonderful way to build team unity and gain experience coaching and instructing.
- Thank you to our sponsors Grauls Market and Dunkin Donuts for their donations to the Dolphin Dive Café.
- Thank you to Broadneck Grill for hosting our very successful Dining Days to raise funds for a new starting/timing system.

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- Thank you to Decro8Chick Diane Chick for designing and producing our Dolphin team shirt.
- Thank you to TYR for the team suits and spiritwear.

Swim Lessons

The Cape St. Claire Swim Club has offered summer swim lessons to the community for over 20 years at a reasonable price in a convenient location. With no more than five students per instructor, every child gets the attention they need. The lessons are grouped by ability determined by the lead instructor at pre-session evaluations. All lessons are taught by experienced instructors and coaches with assistance from members of our swim team.

- We offered four weeks of swim lessons and served 12 children.
- We served 9 members and 3 non-members.
- Many positive comments were received about the convenience and quality of the swim lesson program.
- Several of our advanced lesson graduates are looking forward to swimming on the 2024 Dolphin Team.
- Thank you to all our instructors and assistants.

Water Aerobics

Water aerobics led by certified instructor Abby H. was a huge success again this year. Classes were a good balance of water aerobic activities and stretches, a great whole-body workout. Classes were held; weather permitting, on Mondays and Wednesdays from 6:00PM- 7:00PM. Attendance averaged 15-20 participants each class. Thank you Abby!

Lap Swim

By popular request, we offered lap swimming 4 times per week this season. We offer 1 hour lap lane time daily in the afternoons on Mondays and Wednesdays from 11:00AM-12:00PM and 2 evenings per week, Tuesdays and Thursdays 7:00PM-8:00PM.

Communications Report

2023 saw the creation of a new private Facebook group for current CSCSC members and lessees. 181 members have joined this group so far and we have utilized the page to share information on various events and activities in addition to our regular emails. Speaking of emails, we had a slight hiccup with our traditional “@capepool.com” email addresses mid-way through the season, but his tireless efforts with the robots at Google, our aforementioned fearless and remarkably intelligent Vice President, Jeff Haines, was able to save us (and all of our old emails) by creating the current “@capeswim.org” email addresses. Due to Jeff’s fantastic work, our communication efforts did not miss a beat!

IT Report

An unforeseen and still unexplained issue with Google caused us to have to give up our old “capepool.com” domain and opt for the new and improved “capeswim.org” moving forward. Luckily, all of the information our members are used to finding on our old

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website transferred to the new quite nicely. Our fantastic VP, Jeff Haines, certainly saved us a lot of headaches by putting in the time to seamlessly transition from one domain to the next, thus severely limiting any pain that may have been felt by the club. We feel that we are in a great spot moving into the future with our website, emails, and Facebook group. In other news, our WiFi and outdoor extender seemed to handle the demand of our members quite well this season.

Social Report

The 2023 pool season was back to full swing for poolside fun! The season kicked off again with the traditional hosting of the Cape St. Claire Elementary 5th grade party; and allowed for many other privately hosted parties in the pavilion as well. This year we were also able to host a 18 and up Adult Only for close to 50 of our adult members to socialize and enjoy an evening of fun pool activities with three hours of live music provided by DSquared. We saw many members that we hadn't seen in awhile attend!

Many families took advantage of the grounds to enjoy grilled dinners, lawn games, swinging, volleyball, tetherball and playing corn hole. The member- hosted tie dye event was also a huge success. Thank you to all the members and the rest of the board for sharing their pool history and great ideas. We are always looking forward to even more activities in the future and welcome your ideas, or talents! Please reach out to Social@capeswim.org with your thoughts and ideas.